



voestalpine Metsec is the UK's biggest construction specialist cold roll forming company and part of the largest globally leading steel and technology group. Established over 90 years ago, voestalpine Metsec is owned by the voestalpine Group. The Group has 500 companies and locations in 50 countries on 5 continents with €15.7 billion revenue and 49,700 employees.

REGIONAL BUSINESS MANAGER – CABLE MANAGEMENT DIVISION (CMD)

EXTERNAL JOB VACANCY

- Reports to:** Sales Director – CMD
- Location:** Head Office based in Oldbury, West Midlands, United Kingdom (UK)
Your assigned business regions will be Northern Ireland, the Republic of Ireland and the rest of Europe
Your location will be Northern Ireland
- Hours of work:** Monday to Thursday 8.30am to 5.00pm with half hour lunch break each day and 8.30am to 1.30pm with no lunch break on Friday of each week – 37 hours in total, paid monthly

Metsec Cable Management manufactures cable containment and support systems for the mechanical and electrical services industry. This role is of key importance to the future growth of the Cable Management Division. You will be responsible for the development and growth of the Cable Management business, strengthening market presence, customer relationships and project engagement across your regions.

Person specification

- » Excellent track record of developing customer relationships and growing regional business within the construction supply chain
- » Strong ability to build and maintain long-term, effective working relationships with customers
- » Be well organised, self-motivated and professional
- » Ability to achieve objectives independently, as well as part of a team
- » Must be familiar with Microsoft Office packages such as Word, Excel etc.
- » Excellent communication skills over the telephone and in person to both customers and suppliers
- » Ability to communicate in multiple languages would be beneficial, but not essential
- » Experience and knowledge of Cable Management sales and systems would be an advantage
- » Must be based in Northern Ireland, with responsibility for covering the Republic of Ireland, and the ability to travel across Europe
- » Must possess a full driving licence
- » Must be eligible and able to prove you can work in the UK as the Company does not hold a sponsorship licence.

Your responsibilities

- » Drive regional performance against agreed objectives, ensuring effective territory coverage and contribution to divisional growth
- » Enhance Metsec's regional presence within the Cable Management market
- » Build strong relationships with key distributors and contractors by following up leads and site visits
- » Engage with consultants, contractors, and key stakeholders to support project identification and specification activity within your regions
- » Deliver corporate and CPD presentations, along with design software support and product training to customers when required
- » Gather and manage regional market intelligence, including major project listings, competitor activity, new products and emerging market opportunities
- » Administration, reporting and attendance of internal meetings.

Post date: Monday 18th May 2026

Package: Competitive salary, Commission, Company car, Mobile phone, IT support package, Company pension scheme, Health cash plan, Life assurance, 33 days holiday (including statutory days), discounted gym membership, cycle to work scheme, employee assistance programme, plus more

To apply: We look forward to receiving your CV at metsec.hr@voestalpine.com

voestalpine Metsec is an equal opportunities employer