



voestalpine Metsec is the UK's biggest construction specialist cold roll forming company and part of the largest globally leading steel and technology group. Established over 90 years ago, voestalpine Metsec is owned by the voestalpine Group. The Group has 500 companies and locations in 50 countries on 5 continents with €15.7 billion revenue and 49,700 employees.

REGIONAL SALES MANAGER (NORTH EAST) – SFS – FRAMING DIVISION

EXTERNAL VACANCY

Reports to: Sales Director – Framing Division

Location: Head Office is based in Oldbury, West Midlands, United Kingdom (UK)

Your assigned sales area will be Northeast

Your ideal location will be Yorkshire

Hours of work: Monday to Thursday 8.30am to 5.00pm with half hour lunch break each day and 8.30am to 1.30pm with no lunch break on Friday of each week – 37 hours in total, paid monthly

The Framing Division provides lightweight, fast track galvanized steel building solutions, which are assembled on site as infill walling or load bearing structures. As the market leader in Structural Steel Framing solutions to the Construction Industry, you will be dealing with projects in the Residential, Education, Health and Commercial markets.

Person specification

- » Have a good track record of technical sales experience ideally within the steel sector of the construction industry
- » Have the ability to form good working relationships with customers
- » Be well organised with the ability to plan calls and workload to ensure full coverage of assigned sales area
- » Be self-motivated and professional
- » Be responsible for achieving objectives on own initiative, as well as part of a team
- » Be computer literate and able to communicate at all levels
- » Must possess a full UK Driving Licence and be eligible and able to prove you can work in the UK.

Your responsibilities

- » Achieving sales against budget, fully supported by both Internal Sales and Engineering Team at Oldbury
- » Having an appreciation of construction drawings and contributing at design meetings to ensure our products are designed in accordance with the project team requirements, ensuring our solution is economic and practical
- » Working with our national network of installers, assisting them to secure work through networking and exchanging of project leads, and to build and develop relationships to ensure the procurement of our material
- » Demonstrating confidence in our products and services showing a professional approach especially when presenting Metsec at CPD and technical seminars with Clients, Developers, Main Contractors and Architects
- » Responsible for the development and co-ordination of designs for Sub-Contractors, Architects, Engineers, Main Contractors and Clients, ensuring a structurally efficient specification adding value
- » Negotiating and managing project terms whilst maintaining selling price and margin
- » Developing good relationships with key contacts and other related product suppliers in the construction industry
- » Managing multiple schemes at various stages, keeping our customers fully up to date with progress, meeting timescales and managing projects through to tender stage with Sub-Contractors, Main Contractors and Clients
- » Working closely with team members to develop customers and clients with our cost-effective solutions in SFS and Metframe
- » Planning meetings and managing time effectively, ensuring the priority is maximizing all sales opportunities
- » Administration, reporting and attendance to internal sales meetings.

Post date: Monday 10th November 2025

Package: Competitive salary, commission, Company car, mobile phone and IT support package, Company pension scheme, health cash plan, life assurance and 33 days holiday (including statutory days)

To apply: We look forward to receiving your CV at metsec.hr@voestalpine.com

voestalpine Metsec is an equal opportunities employer