



voestalpine Metsec is the UK's biggest construction specialist cold roll forming company and part of the largest globally leading steel and technology group. Established over 90 years ago, voestalpine Metsec is owned by the voestalpine Group. The Group has 500 companies and locations in 50 countries on 5 continents with €15.7 billion revenue and 49,700 employees.

REGIONAL SALES MANAGER (SOUTH WEST) – PURLINS

EXTERNAL VACANCY

Reports to: Sales Director – Purlins

Location: Head Office is based in Oldbury, West Midlands, United Kingdom (UK)
Your assigned sales area will be South West England and South Wales
Your ideal location will be Somerset

Hours of work: Monday to Thursday 8.30am to 5.00pm with half hour lunch break each day and 8.30am to 1.30pm with no lunch break on Friday of each week – 37 hours in total, paid monthly

Our Purlins Division is the UK's largest designer and manufacturer of light gauge galvanised steel purlins, side rails and mezzanine floor systems for use in a wide range of industrial and commercial developments. As the market leader in zed purlins to the construction industry, you will be dealing with projects in the industrial, commercial and leisure markets.

Person specification – We are seeking a driven and personable sales professional with:

- » Proven sales experience, ideally in the steel or construction industry
- » Strong relationship-building skills with customers, structural engineering practices and industry contacts
- » Excellent organisational abilities to manage workload and territory coverage
- » A self-motivated, professional, and collaborative approach
- » Initiative to meet targets independently and as part of a team
- » Computer literate skills and able to communicate at all levels
- » A full driving licence
- » Proof you can work in the UK as the Company does not hold a sponsorship licence.

Your responsibilities – You will play a pivotal role in driving sales/volume tonnes, generating and retaining specification by:

- » Collaborating with fabricators, developing strong relationships with both existing and new
- » Interpreting and appreciating construction drawings
- » Demonstrate confidence in our products and services and show a professional approach in meetings and presentations to customers & structural consultant engineers
- » Deliver and present CPD presentations to consultant engineers
- » Meeting sales and margin targets with support from technical and sales teams
- » Track multiple projects at various stages, such as schemes at design and tender stage resulting in order placement with Metsec
- » Commercial awareness, controlling costs to fabricators also ensuring we deliver the best-in-class solutions
- » Administration, reporting and attendance to internal sales meetings.

Post date: Wednesday 22nd October 2025

Package: Competitive salary, commission, Company car, mobile phone and IT support package, Company pension scheme, health cash plan, life assurance and 33 days holiday (including statutory days)

To apply: We look forward to receiving your CV at metsec.hr@voestalpine.com

voestalpine Metsec is an equal opportunities employer